

Complete Listing Order Form

Electronic Directory

Manufacturers' Representatives/Distributors in Virginia

In the Manufacturers' Representatives/Distributors Directory at www.vaeng.com, information about your firm will be searchable (1) by Name and (2) in as many specialty listings in the Areas of Specialization section as necessary. An Electronic Listing also enables you to identify principals and/or key personnel and to explain in detail the services you can provide. Additionally, optional use of your firm's logo plus links to existing web sites are available. Advertisers in the print issues of **The Virginia Engineer** have their listings provided at NO CHARGE as part of their advertising program.

Instructions:

Please type or print all information. Show clearly all punctuation, spacing between words, capitalizations, etc. Underline the word which determines the letter of the alphabet under which you wish your listing to appear. For example, if your (firm) name is John F. Doe, P.C., and you underline John, then your listing will appear in the "J" section; if you underline Doe, then your listing will appear in the "D" section.

Business Name
(Underline Key Word) _____

Full Address of Principal
Office in Virginia _____

City _____ VA ZIP _____

Telephone (____) _____ E-Mail _____

Fax (____) _____ URL _____

Principals and/or Key Personnel _____

Areas of Specialization: You may select as many Areas of Specialization categories (See page 3) as are necessary to fully describe the complete range of services your firm offers. On the "Areas of Specialization" form, please *circle the numbers* of all the categories which you have selected, and return it with this Order Form. The "Areas of Specialization" form, with the appropriate numbers circled, *must be returned* in order for your firm's information to be available by search under all applicable categories.

Description of Services (Not to exceed 100 words) _____

Electronic Listing Form – Mfg. Representatives/Distributors Directory

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Branch Offices (*Virginia locations only*). Please provide as many separate listings as are required. If you have more than four Virginia branch offices, please copy this form.

Address _____

 City _____ ZIP _____
 Telephone (_____) _____
 Fax (_____) _____
 Email _____

Address _____

 City _____ ZIP _____
 Telephone (_____) _____
 Fax (_____) _____
 Email _____

 Name/Title of Person in Charge

 Name/Title of Person in Charge

Address _____

Address _____

City _____ ZIP _____
 Telephone (_____) _____
 Fax (_____) _____
 Email _____

City _____ ZIP _____
 Telephone (_____) _____
 Fax (_____) _____
 Email _____

 Name/Title of Person in Charge

 Name/Title of Person in Charge

The use of your logo is a \$25.00 option. Your logo will be positioned over the name of your firm in both print and electronic listings. The space allocated for a logo is 0.75 inches tall by 3.5 inches wide. Art not meeting these size specifications can be sized to fit at no additional charge. Camera-ready art is required; digital graphics files are preferred.

- Yes, use our logo Camera-ready artwork enclosed
 Digital graphics available

 Printed Name of Person Submitting Data

 Signature

 Date

Cost Worksheet	
Complete Listing	\$ <u>95.00</u>
Use of Logo @ \$25.00	_____
Link(s) to existing sites @\$25.00 ea.	_____
Total Due	\$ _____
<input type="checkbox"/> Our check is enclosed.	<input type="checkbox"/> Please bill us.

Mail this form to: The Virginia Engineer
 7401 Flannigan Mill Road
 Mechanicsville, VA 23111-6056

OR FAX it to
 (804) 779-3032

Product Categories

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Below are the Product Categories from which you may select. Circle every Product Category that applies to products offered by your firm. You may make *as many selections as are necessary* to cover your firm's full range of product offerings. Your firm will be listed in each Product Category selected. You **MUST RETURN** this sheet with your Electronic Listing Form.

If you feel that none of these categories properly describes a Product which you wish to select, please print the desired area in the blank space at the end of the list, as it may be possible to create that category; *however, creation of additional categories is not guaranteed!*

1. Abrasive Blast Media

1) Aluminum Oxide 2) Baking Soda 3) Coal Slag 4) Glass Beads 5) Organics 6) Plastic 7) Sand 8) Steel Shot

2. Access Control Systems

3. Accumulators

4. Acoustical Materials

5. Actuators

1) Electric 2) Hydraulic 3) Mechanical 4) Rotary

6. Aerators

7. Agitators

8. Air Cleaning/Purifying Equipment

9. Air Conditioning Systems

10. Air Curtains

11. Air Handling Systems

12. Air Make-Up Equipment

13. Air Pollution Control Systems

14. Alarms

1) Fire 2) Safety 3) Smoke 4) Water Leak Detection

15. Analyzers

1) Acoustic 2) Air 3) Chemical 4) Combustion 5) Concentration 6) Conductivity 7) Electronic Usage 8) Gas

9) Moisture 10) Noise 11) pH 12) Power 13) Torque 14) Vibration 15) Water

16. Annunciators

17. Arrestors

1) Flame 2) Lightning 3) Paint 4) Spark

18. Automation Equipment/Systems

19. Baffles

1) Acoustical 2) Boiler 3) Water

20. Baghouses

21. Bags

1) Dust Collector 2) Filter

22. Balancing Equipment

23. Balers

Product Categories

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24. Barcode Systems

25. Batteries

- 1) Dry Cell 2) Industrial 3) Rechargeable 4) Sealed Lead Acid 5) Storage

26. Blowers

27. Boiler Accessories

28. Boilers

- 1) Bubbling Fluidized Bed ((BFB) 2) Cast Iron 3) Circulating Fluidized Bed (CFB) 4) Firebox 5) Firetube
6) Pressurized Circulated Fluidized Bed (PCFB) 7) Scotch Marine 8) Watertube

29. Brakes

- 1) Electric Motor 2) Hydraulic

30. Buildings

- 1) Chemical Storage 2) Hazardous Liquid Storage 3) Hazardous Materials Storage
4) Hazardous/Adverse Environment 5) Portable 6) Prefabricated

31. Burners

- 1) Conversion 2) Gas 3) Gas Fired Infrared 4) High Velocity 5) Low NOx f) Multi-Fuel g) Oil

32. Cables

- 1) Computer 2) Corrosion Resistant 3) Electronic 4) Fiber Optic 5) Heat Trace 6) Mechanical
7) Telecommunications

33. Calibrators

- 1) Loop 2) Temperature 3) Voltage

34. Chillers

35. Chlorinators

36. Clean Rooms

37. Coatings

- 1) Concrete Floor 2) Corrosion Resistant 3) Electrodeposition 4) Metallic 5) Powder 6) Teflon

38. Coils

- 1) Aluminum 2) Commercial 3) Copper 4) Face & Bypass 5) Heating/Cooling 6) Industrial 7) Stainless Steel

39. Communications Systems

- 1) CCTV 2) Emergency Warning 3) Fiber Optic 4) Satellite 5) SCADA 6) Telecommunications 7) Wireless

40. Compressors

- 1) Air 2) Air Conditioning 3) Breathing Air 4) Centrifugal 5) Gas 6) High Pressure 7) Oil Free 8) Refrigeration

41. Condensers

- 1) Acid/Chemical 2) Evaporative 3) Gas 4) Refrigeration 5) Steam

42. Containment Systems

43. Control Systems

- 1) Facilities Management 2) Flow 3) Motion 4) Power Distribution 5) Pressure 6) VOC

Product Categories

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44. Controls

- 1) Air 2) Battery Charger 3) Boiler 4) Combustion 5) Conductivity 6) Direct Digital 7) Electric 8) Electronic
- 9) Engine 10) Fire Pump 11) Flow 12) Hydraulic Level 13) Level 14) Liquid Level 15) Machine
- 16) Machine Tool 17) Motor 18) Photoelectric 19) Pneumatic 20) Positioning 21) Pressure 22) Process
- 23) Programmable 24) Proportioning 25) Proximity 26) Push/Pull 27) Remote 28) SCR Power 29) Servo
- 30) Speed 31) Statistical Process 32) Temperature 33) Tension

45. Converters

- 1) Analog to Digital 2) DC to DC 3) Electric 4) Frequency 5) I/P 6) P/I 7) Torque

46. Conveyors

- 1) Belt 2) Bucket 3) Chain 4) Enclosed 5) Magnetic 6) Overhead 7) Pneumatic 8) Portable
- 9) Push Bar 10) Roller 11) Screw/Spiral 12) Tow Line 13) Vacuum 14) Vertical Continuous 15) Vibrating

47. Cooling Systems

48. Cooling Towers

49. Counters

- 1) Electric 2) Electronic 3) Mechanical

50. Couplings

- 1) Flexible 2) Fluid 3) Hose 4) Pipe 5) Quick Disconnect 6) Shaft 7) Tube

51. Dampers

52. Detectors

- 1) Carbon Monoxide 2) Fire 3) Flame 4) Gas 5) Ground Fault 6) Leak 7) Radioactivity
- 8) Resistance/Temperature 9) Smoke

53. Diffusers

- 1) Air 2) Gas 3) Light

54. Digesters

55. Dispensers

- 1) Adhesive 2) Liquid

56. Drives

- 1) Chain 2) Electric 3) Fluid 4) Gear 5) Pump 6) V-Belt 7) Variable Speed

57. Ducting Systems/Equipment

58. Dust Collectors

59. Eductors

60. Electrical Equipment/Supplies

- 1) Cable Tray 2) Circuit Breakers 3) Distribution Assemblies 4) Enclosures 5) Fuses 6) Generators 7) Panels
- 8) Phase Testers 9) Protective Relays 10) Switchgear 11) Transformers 12) Voltmeters

61. Expansion Joints

- 1) Metal 2) Rubber 3) Teflon

Product Categories

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62. Eye Wash Fountains

63. Fans

- 1) Axial
- 2) Ceiling
- 3) Centrifugal
- 4) Combustion
- 5) Draft
- 6) Equipment Cooling
- 7) Exhaust
- 8) FRP
- 9) High Pressure
- 10) High Temperature
- 11) Industrial
- 12) Portable
- 13) Propeller
- 14) Utility
- 15) Ventilation

64. Filters

- 1) Air
- 2) Bag
- 3) Cartridge
- 4) Chemical
- 5) Compressed Air
- 6) Container
- 7) Coolant
- 8) Diesel
- 9) Electrical
- 10) Electronic
- 11) Fuel
- 12) Gas
- 13) Harmonic
- 14) Hydraulic
- 15) Industrial Water
- 16) Liquid
- 17) Oil/Grease
- 18) Optical
- 19) Ozone
- 20) Porous Metal
- 21) Potable Water
- 22) Power Quality
- 23) Process
- 24) Vacuum

65. Fire Protection Systems/Equipment

66. Fittings

- 1) Aluminum
- 2) Bi-Metal Transition
- 3) Brass
- 4) Conduit/Cable
- 5) Hose
- 6) Hydraulic
- 7) Pipe
- 8) Plastic
- 9) Sanitary
- 10) Special
- 11) Stainless Steel
- 12) Tube
- 13) Welding
- 14) Wire Rope

67. Flooring

- 1) Cleanroom
- 2) Flooring Underlayment
- 3) Industrial
- 4) Raised
- 5) Safety

68. Fume Hoods

69. Gaskets

- 1) Aluminum
- 2) Compressed Non-Asbestos
- 3) Custom Designed
- 4) EPOM
- 5) Flexitallic
- f) Gortex
- g) Graphite
- 8) Rubber
- 9) Teflon

70. Gauges

- 1) Boiler
- 2) Bore
- 3) Chamfer
- 4) Custom
- 5) Depth
- 6) Dial
- 7) Differential Pressure
- 8) Force
- 9) Level
- 10) Measuring
- 11) Precision
- 12) Pressure
- 13) Sight
- 14) Strain
- 15) Thread
- 16) Torque
- 17) Vacuum

71. Grating

- 1) Fiberglass
- 2) Steel

72. Grinders

- 1) Industrial
- 2) Sanitary

73. Heat Exchangers

74. Heat Recovery Systems/Equipment

75. Heaters

- 1) Air
- 2) Band
- 3) Cartridge
- 4) Ciculation
- 5) Dielectric
- 6) Drum
- 7) Duct
- 8) Electric
- 9) Explosion Proof
- 10) Flexible
- 11) Gas
- 12) Immersion
- 13) Induction
- 14) Infrared
- 15) Oil
- 16) Pipeline
- 17) Portable
- 18) Process
- 19) Strip
- 20) Thermal Oil
- 21) Tubular
- 22) Unit
- 23) Waste Oil
- 24) Water

76. Humidification/Dehumidification Systems/Equipment

77. Industrial Panels

- 1) Control
- 2) Electrical
- 3) Filter
- 4) Instrument

78. Instrumentation Systems

- 1) Electrical
- 2) Pneumatic

Product Categories

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79. Instruments

1) Measuring 2) Meteorological 3) Process Control 4) Recording/Indicating 5) Surveying

80. Lighting

1) Emergency 2) Exit 3) Fluorescent 4) Halogen 5) Hazardous Area 6) Indicator 7) Lighting Systems
8) Process 9) Warning

81. Lightning Protection Systems/Equipment

82. Louvers

83. Materials Handling Systems/Equipment

84. Meters

1) DO 2) Electric 3) Flow 4) Gas 5) Light 6) Noise/Sound Level 7) Oil 7) Opacity 9) Panel 10) pH
11) Power Quality 12) Radiation 13) Steam 14) Turbidity 15) Vibration 16) Voltage 17) Water

85. Mixers

1) Batch 2) Blending 3) Continuous 4) Drum 5) Laboratory 6) Portable 7) Sanitary 8) Static 9) Submersible

86. Monitoring Systems

1) Combustion 2) Continuous Emissions

87. Monitors

1) Air Quality 2) Combustion 3) Emissions 4) Flame 5) Power Demand 6) Process 7) Solids Flow
8) Temperature

88. Motors

1) AC 2) Air 3) DC 4) Explosion Proof 5) Fractional Horsepower 6) Hydraulic 7) Integral Horsepower
8) Linear 9) Magnetic Starter 10) Metric 11) Miniature 12) Multi-Speed 13) Permanent Magnet 14) Servo
15) Spring 16) Stepping 17) Variable Speed

89. Orifice Plates

90. Pipe

1) Aluminum 2) Cast Iron 3) Copper 4) Fiber Glass 5) Insulated 6) Plastic 7) Secondary Containment
8) Stainless Steel 9) Titanium

91. Pollution Control Systems/Equipment

92. Power Transmission Systems/Equipment

93. Proportionators

Product Categories

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94. Pumps

- 1) Air Operated
- 2) Air
- 3) Boiler Feed
- 4) Booster System
- 5) Canned Motor
- 6) Centrifugal
- 7) Chill Water
- 8) Coating
- 9) Condensate
- 10) Condensation
- 11) Condenser
- 12) Cryogenic
- 13) Diaphragm
- 14) Drilling
- 15) Drum
- 16) Fire
- 17) Flow
- 18) Food Processing
- 19) Fuel Oil
- 20) Gear
- 21) Grinder
- 22) Hand
- 23) High Pressure
- 24) High Viscosity
- 25) Hot Water
- 26) Hydraulic
- 27) Hydrostatic Test
- 28) Ink
- 29) Magnetic
- 30) Metering
- 31) Mud
- 32) Paper Stock
- 33) Petroleum
- 34) Pharmaceutical
- 35) Plastic
- 36) Plunger
- 37) Polymer
- 38) Portable
- 39) Positive Displacement
- 40) Pressure
- 41) Progressive Cavity
- 42) Proportioning
- 43) Rotary
- 44) Sanitary
- 45) Screw
- 46) Sealless
- 47) Self-Priming
- 48) Sewage
- 49) Sludge
- 50) Slurry
- 51) Solar-Powered
- 52) Station
- 53) Submersible
- 54) Sump
- 55) Synthetic Fiber
- 56) Turbine
- 57) Vacuum
- 58) Vane
- 59) Water Blast
- 60) Water Treatment

95. Pyrometers

96. Recorders

- 1) Accessories
- 2) Chart
- 3) Data
- 4) Digital
- 5) Event
- 6) Power Quality
- 7) Temperature
- 8) Time

97. Reducers

- 1) Gear
- 2) Pressure
- 3) Speed
- 4) Voltage

98. Regulators

- 1) Air
- 2) Control
- 3) Frequency
- 4) Gas
- 5) Pressure
- 6) Speed
- 7) Steam
- 8) Temperature
- 9) Vacuum
- 10) Voltage
- 11) Welding

99. Relays

- 1) Alarm Limit
- 2) Electric
- 3) General Purpose
- 4) Ground Fault
- 5) Power Control (SCR)
- 6) Safety
- 7) Solid State
- 8) Thermal Overload
- 9) Timing/Time Delay

100. Rupture Discs

101. Safety Equipment

- 1) Confined Space Entry
- 2) Fall Protection
- 3) Hearing Protection
- 4) Machinery Protection
- 5) Respiratory Protection

102. Sandblasting Equipment

103. Scanners

- 1) Barcode
- 2) Laser
- 3) Optical

104. Scrubbers

- 1) Fume
- 2) Gas

105. Seals

- 1) Carbon
- 2) Compressor
- 3) Diaphragm
- 4) Hermetic
- 5) Hydraulic
- 6) Mechanical
- 7) Metal
- 8) Metric
- 9) Plastic
- 10) Pneumatic
- 11) Pump
- 12) Rubber
- 13) Shaft
- 14) Teflon
- 15) Valve

106. Security Systems/Equipment

Product Categories

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107. Sensors

- 1) Air/Gas 2) Color 3) Displacement 4) Electric 5) Fluidic 6) Force 7) Humidity 8) Ion 9) Laser
- 10) Liquid Level 11) Motion 12) Occupancy 13) Optical 14) Photoelectric 15) Pressure 16) Proximity
- 17) Speed 18) Temperature 19) Ultrasonic 20) Vibration

108. Separators

- 1) Air 2) Centrifugal 3) Entrainment 4) Liquid 5) Magnetic 6) Oil/Water

109. Silencers

- 1) Blower Filter 2) Fan 3) Turbine 4) Vent

110. Strainers

- 1) Air Line 2) Cloth/Wire Cloth 3) Fuel Oil 4) Gas Line 5) Liquid 6) Pipe, Line, and Valve Strainers
- 7) Plastic 8) Pump 9) Seawater 10) Steam Line 11) Water

111. Switches

- 1) Centrifugal 2) Electric Push Button 3) Electric 4) Electronic 5) Flow 6) Level 7) Limit 8) Membrane
- 9) Mercury 10) Pressure 11) Proximity 12) Push Button 13) Reed 14) Rotary 15) Safety 16) Temperature
- 17) Thumbwheel 18) Toggle 19) Vacuum

112. Tanks

- 1) Cone Bottom 2) Custom 3) Double Walled 4) Fiberglass 5) FRP 6) High Alloy 7) Polyethylene
- 8) Polypropylene 9) Stainless Steel 10) Steel 11) Teflon Lined 12) Underground 13) Water Storage

113. Transducers

114. Transmitters

- 1) Flow 2) Level 3) Pressure 4) Signal 5) Temperature

115. Traps

- 1) Steam

116. Tubing

- 1) Acrylic 2) Aluminum 3) Bent, Flared, Swaged 4) Brass, Bronze, Copper 5) Corrosion Resistant
- 6) Cut-Off 7) Fiberglass 8) Heat Shrinkable 9) Instrument & Control 10) Plastic 11) Polycarbonate
- 12) Polyethylene 13) Polypropylene 14) PVC 15) Rubber 16) Seamless Steel 17) Stainless Steel
- 18) Teflon 19) Titanium 20) Vinyl 21) Welded Steel

117. Uninterruptible Power Supply Systems

Product Categories

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118. Valves

- 1) Actuated 2) Air 3) Alloy 4) Automatic 5) Ball 6) Bellows Seal 7) Butterfly 8) Check 9) Compressor
- 10) Control 11) Corrosion Resistant 12) Cryogenic 13) Diaphragm 14) Drain 15) Fire 16) Float
- 17) Flow Control 18) Forged 19) Fugitive Emission 20) Gate 21) Globe 22) High Performance
- 23) High Pressure 24) Knife Gate 25) Leakage Detection 26) Line Blind 27) Metal Seat 28) Motor Operated
- 29) Needle 30) Pinch 31) Pipeline 32) Plastic 33) Plug 34) Pneumatic 35) Pressure Reducing 36) Resilient
- 37) Safety Relief 38) Solenoid 39) Stainless Steel 40) Steam 41) Teflon Seat 42) Thermostatic 43) Three-Way
- 44) Vacuum 45) Venturi

119. Ventilator

- 1) Roof

120. Vents

- 1) Roof 2) Tank

121. Weighing Systems/Equipment

- 1) Batch 2) Load Cells

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YES, I want more traffic at my site. Please set up a hot link to:

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Authorizing Signature

Date

Please include your request with your Electronic Listing Order package